

Eric J. Hammer

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Assistant Professor of Economics and Business Analytics
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Academic Appointments

Assistant Professor of Economics, Hamline University, 2018 - present

Graduate Lecturer, George Mason University, 2014 - 2017

Education

Ph.D. in Economics, George Mason University, 2018

M.A. in Economics, George Mason University, 2014

B.S. in Business Logistics / Supply Chain Management, Pennsylvania State University, 2003

Publication

“The Power of the Chairman's Agenda: An Experiment for Teaching ‘Committee Karate’ in the Classroom,” *Journal of Economics and Finance Education*, 2018, Forthcoming.

“How Advances in Technology Keep Reducing Interventionist Policy Rationales,” (with Fred Foldvary), *Technology in Society*, November 2016, Vol. 47, pp. 16-24.

Working Papers

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights,” *GMU Working Paper in Economics No. 17-47*, August 2017.

“How Advances in Technology Keep Reducing Interventionist Policy Rationales,” (with Fred Foldvary), *Mercatus Working Paper*, July 2015.

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights” - **Revise & Resubmit at the Journal of Artificial Societies and Social Simulation**. Finalist for the Public Choice Society Vincent & Elinor Ostrom Prize.

“The Endowment Effect and First Party Enforcement of Rights: Evidence from the Black Market” (with Bryan Caplan) - **Revise & Resubmit at the Constitutional Political Economy**

“Analyzing the Moral Effects of the Welfare State Through the Lens of Adam Smith’s Theory of Moral Sentiments”

“Voter Turnout and Multiple Parties: An Individual Level Model of Party Formation”

Works in Progress

“Getting Better Legislative Results: How Much Expertise is Necessary?”

“A Smithean Model of Beliefs and Experience, and How Proverbs Shape Voting Behaviour”

“Expressive Voting and the Median Voter Theory: An Agent Based Approach”

Teaching and Mentoring Experience**Primary Instructor**, Hamline University

Macroeconomics Analysis, ECON 1320 - 01 and ECON 1320 - 02, Fall 2018

Primary Instructor, George Mason University

Macroeconomic Principles, ECON 104 - A01, Summer 2017 - Outstanding Mason Core Course.
4.79 teaching evaluation (4.46 dept. average), 4.43 course evaluation (4.27 dept. average)

Public Choice, ECON 410 - 001, Spring 2017

4.68 teaching evaluation (4.36 dept. average), 4.68 course evaluation (4.23 dept. average)

International Economic Policy, ECON 385 - 003, Fall 2016

4.61 teaching evaluation (4.42 dept. average), 4.71 course evaluation (4.27 dept. average)

International Economic Policy, ECON 385 - A01, Summer 2016

4.90 teaching evaluation (4.52 dept. average), 4.70 course evaluation (4.31 dept. average)

Macroeconomic Principles, ECON 104 - C01, Summer 2015

4.71 teaching evaluation (4.41 dept. average), 4.79 course evaluation (4.20 dept. average)

Microeconomic Principles, ECON 103 - C02, Summer 2014

4.27 teaching evaluation, 4.43 dept. average), 4.20 course evaluation (4.16 dept. average)

Undergraduate Student Mentor, George Mason University, 2017

Economics Lecturer, Loysville Youth Development Center, 2011

Teaching Assistant for Supply Chain Management, Pennsylvania State University, 2003

Conference Presentations

“Voter Turnout and Multiple Parties: An Individual Level Model of Party Formation.” *Public Choice Society*, New Orleans, LA: March 2017. Also presented at *Southern Economic Association*, Tampa, FL: November 2017.

“The Moral Consequences of the Welfare State: An Analysis Using Adam Smith’s Four Sources of Moral Approval.” *Southern Economic Association*, Washington, DC: November 2016.

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights.” *International Congress on Agent Computing*, Fairfax, VA: November 2016. Also presented at *Public Choice Society*, Ft. Lauderdale, FL: March 2016. Finalist for the Public Choice Society Vincent & Elinor Ostrom Prize.

“The Endowment Effect and First Party Enforcement of Rights: Evidence from the Black Market.” *Eastern Economic Association*, Washington, DC: February 2016.

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights.” *Southern Economic Association*, New Orleans, LA: November 2015.

“Adam Smith, Moral Sentiments, and the Welfare State.” *History of Economics Society*, East Lansing, MI: June 2015. Also presented at *Association of Private Enterprise Education*, Cancún, Mexico: April 2015.

“Expressive Voting and the Median Voter Theory: An Agent Based Approach.” *Public Choice Society*, San Antonio, TX: March 2015.

Awards, Honors, and Fellowships

Humane Studies Fellow, Institute for Humane Studies, 2015 - 2018
Ph.D. Fellow, Mercatus Center at George Mason University, 2015 - 2018
Adam Smith Fellow, Department of Economics at George Mason University, 2014 - 2018
Recognition for Outstanding Mason Core Course, George Mason University, 2017
2018 Teaching Excellence Award Nominee, George Mason University, 2017
Career Connection Faculty Award Nominee, George Mason University, 2017
Vincent & Elinor Ostrom Prize Finalist, Public Choice Society Annual Meetings, 2016
Student Fellow, Public Choice Society Annual Meetings, 2015 - 2017
Summer Research Fellow, Mercatus Center at George Mason University, 2014 - 2017
Young Scholar, The Association of Private Enterprise Education, 2015
Smithian Political Economy Field Exam Passed with Distinction, George Mason University, 2014

Professional Development

Preparing for Careers in the Academy Program (selected through a competitive application process),
Center for Teaching and Faculty Excellence at George Mason University, 2016 - 2017
Policy Research Seminar: "How to Use RegData and its Successor, QuantGov, in Policy Analysis",
Institute for Humane Studies and Mercatus Center, March 2017
Adam Smith Reading Group and Invisible Hand Seminars, George Mason University, 2014 – 2017
Center for Free Enterprise's Summer Empirical Workshop, West Virginia University, July 2016

Reviewer

Journal of Artificial Societies and Social Simulation, 2017
Rationality and Society Journal, 2013

Research Experience and Other Employment

Graduate Research Assistant, Mercatus Center at George Mason University, 2013 - 2014
Management Consultant, SCP Professional Services, 2011 - 2012
Supply Chain Instructor / Data Analyst / Scheduler, Air Products and Chemicals, 2005 - 2010
Supply Chain Analyst, Votorantim International North America, 2004 - 2005

References

Dr. Daniel B. Klein
Dept. of Economics, George Mason University
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Dr. David M. Levy
Dept. of Economics, George Mason University
Phone: (703) 993-2319
Email: davidmlevy@gmail.com

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Dr. Roberta Herzberg
F. A. Hayek Program, Mercatus Center at GMU
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