

## **Eric J. Hammer**

Hamline University  
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### **EDUCATION**

Ph.D. in Economics, George Mason University, 2018

M.A. in Economics, George Mason University, 2014

B.S. in Business Logistics / Supply Chain Management, Pennsylvania State University, 2003

### **PROFESSIONAL APPOINTMENTS**

Assistant Professor of Economics & Business Analytics, Hamline University, 2018 - present

Graduate Lecturer, George Mason University, 2014 - 2017

### **PUBLICATIONS**

“The Power of the Chairman's Agenda: An Experiment for Teaching ‘Committee Karate’ in the Classroom,” *Journal of Economics and Finance Education*, 2019, Forthcoming.

“How Advances in Technology Keep Reducing Interventionist Policy Rationales,” (with Fred Foldvary), *Technology in Society*, November 2016, Vol. 47, pp. 16-24.

### **WORKING PAPERS**

“Voter Turnout and Multiple Parties: An Individual Level Model of Party Formation” (Under review at *Journal of Artificial Societies and Social Simulation*)

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights,” *GMU Working Paper in Economics No. 17-47*, August 2017. Finalist for the Public Choice Society Vincent & Elinor Ostrom Prize. (Pending submission)

“How Advances in Technology Keep Reducing Interventionist Policy Rationales,” (with Fred Foldvary), *Mercatus Working Paper*, July 2015.

“The Endowment Effect and First Party Enforcement of Rights: Evidence from the Black Market” (with Bryan Caplan)

“Analyzing the Moral Effects of the Welfare State Through the Lens of Adam Smith’s Theory of Moral Sentiments”

### **WORKS IN PROGRESS**

“Getting Better Legislative Results: How Much Expertise is Necessary?”

“A Smithean Model of Beliefs and Experience, and How Proverbs Shape Voting Behaviour”

“Expressive Voting and the Median Voter Theory: An Agent Based Approach”

## **TEACHING EXPERIENCE**

### **Graduate Courses Taught as Primary Instructor, Hamline University**

Bias, Ethics, and Principles of Data Science, Summer 2019

Data Quality and Governance, Summer 2019

### **Undergraduate Courses Taught as Primary Instructor, Hamline University**

Microeconomic Analysis (Section 1), Fall 2019

Microeconomic Analysis (Section 2), Fall 2019

Macroeconomic Analysis, Spring 2019

Law and Economics, Spring 2019

Macroeconomic Analysis (Section 1), Fall 2018

Macroeconomic Analysis (Section 2), Fall 2018

### **Undergraduate Courses Taught as Primary Instructor, George Mason University**

Macroeconomic Principles, Summer 2017 (Outstanding Mason Core Course)

Public Choice, Spring 2017

International Economic Policy, Fall 2016

International Economic Policy, Summer 2016

Macroeconomic Principles, Summer 2015

Microeconomic Principles, Summer 2014

**Principles of Economics**, Loysville Youth Development Center, 2011

## **GRANTS, AWARDS, HONORS, AND FELLOWSHIPS**

Course Development Grant, Continuing Studies Online Degree Completion Program at Hamline University, 2019

Course Development Grant for Two Online Courses, Masters of Science in Business Analytics Program at Hamline University, 2019

Humane Studies Fellow, Institute for Humane Studies, 2015 - 2018

Ph.D. Fellow, Mercatus Center at George Mason University, 2015 - 2018

Adam Smith Fellow, Department of Economics at George Mason University, 2014 - 2018

Recognition for Outstanding Mason Core Course, George Mason University, 2017

2018 Teaching Excellence Award Nominee, George Mason University, 2017

Career Connection Faculty Award Nominee, George Mason University, 2017

Vincent & Elinor Ostrom Prize Finalist, Public Choice Society Annual Meetings, 2016

Student Fellow, Public Choice Society Annual Meetings, 2015 - 2017

Summer Research Fellow, Mercatus Center at George Mason University, 2014 - 2017

Young Scholar, The Association of Private Enterprise Education, 2015

Smithian Political Economy Field Exam Passed with Distinction, George Mason University, 2014

### **SELECTED CONFERENCE PRESENTATIONS**

“Voter Turnout and Multiple Parties: An Individual Level Model of Party Formation.” Public Choice Society, New Orleans, LA: March 2017. Also presented at Southern Economic Association, Tampa, FL: November 2017.

“The Moral Consequences of the Welfare State: An Analysis Using Adam Smith’s Four Sources of Moral Approval.” Southern Economic Association, Washington, DC: November 2016.

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights.” International Congress on Agent Computing, Fairfax, VA: November 2016. Also presented at Public Choice Society, Ft. Lauderdale, FL: March 2016. Finalist for the Public Choice Society Vincent & Elinor Ostrom Prize.

“The Endowment Effect and First Party Enforcement of Rights: Evidence from the Black Market.” Eastern Economic Association, Washington, DC: February 2016.

“Endowment Effects in Evolutionary Game Theory: Enhancing Property Rights.” Southern Economic Association, New Orleans, LA: November 2015.

“Adam Smith, Moral Sentiments, and the Welfare State.” History of Economics Society, East Lansing, MI: June 2015. Also presented at Association of Private Enterprise Education, Cancún, Mexico: April 2015.

“Expressive Voting and the Median Voter Theory: An Agent Based Approach.” Public Choice Society, San Antonio, TX: March 2015.

### **CAMPUS TALK**

“Evolving Property Rights: Non-Lamarckian Cultural Norms”, Hamline University, March 2019.

### **RESEARCH EXPERIENCE**

Graduate Research Assistant, Mercatus Center at George Mason University, 2013 - 2014

### **SERVICE TO PROFESSION**

Reviewer for Journal of Artificial Societies and Social Simulation, 2017

Reviewer for Rationality and Society Journal, 2013

## **SELECTED DEPARTMENTAL/UNIVERSITY SERVICE**

Collaborative Research with Two Students, Hamline University, 2019 - present  
Independent Study with One Student, Hamline University, 2019 - present  
Undergraduate Curriculum and Assessment Committee, Hamline University, 2019 - present  
Business Analytics Advisory Board, Hamline University, 2018 - present  
Economics Program Review Working Group, Hamline University, 2018 - present  
MSBA Development Committee, Hamline University, 2018 - present  
HSB Graduate Curriculum Meetings, Hamline University, 2018 - present  
Admission Activities, Hamline University, 2018 - present  
Philosophy, Politics, and Economics Reading Group, Hamline University, 2018 - present  
Development of Statistics Online Course, Hamline University, 2019  
Undergraduate Student Mentor, George Mason University, 2017

## **MEDIA COVERAGE**

The Jake Fisher Podcast (with Jake Fisher) - Eric Hammer on Behavioral Economics, History of Economics, and Differing Economic Models. Available online at <https://radiopublic.com/the-jake-fisher-podcast-WJD9b1/ep/s1!bfcbc>, July 2019.

## **NON-ACADEMIC WORK**

Management Consultant, SCP Professional Services, 2011 - 2012  
Master Scheduler & Product Development Lead, Air Products and Chemicals, 2010 - 2011  
Data Analyst, Air Products and Chemicals, 2007 - 2010  
Delivery Scheduler, Air Products and Chemicals, 2005 - 2007  
Supply Chain Analyst, Votorantim International North America, 2004 - 2005

## **REFERENCES**

Daniel B. Klein, Professor of Economics, JIN Chair at the Mercatus Center  
George Mason University, Fairfax, VA 22031  
Phone: (703) 993-1156  
Email: [dklein@gmu.edu](mailto:dklein@gmu.edu)

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